

# TRISCEND<sup>NP</sup> A MORE RESPONSIBLE APPROACH TO TALENT AND CAPITAL MANAGEMENT

# TRISCEND<sup>NP</sup> THE POWER OF A NEW PERSPECTIVE





### NONPROFITS FACE UNIQUE CHALLENGES

Today's nonprofits are faced with the balancing act of attracting and retaining top talent while managing expenses. Increased public scrutiny calling for greater transparency and better stewardship of scarce resources contribute to making the environment even more challenging.

These conditions are prompting nonprofit institutions to break with traditional practices and seek solutions that more effectively address these issues, benefit all stakeholders and afford them a competitive edge. These trends have inspired innovative solutions from TRISCEND<sup>NP</sup>, the leading expert on talent management and capital optimization.

# INNOVATIVE SOLUTIONS EXPRESSLY DESIGNED FOR NONPROFITS

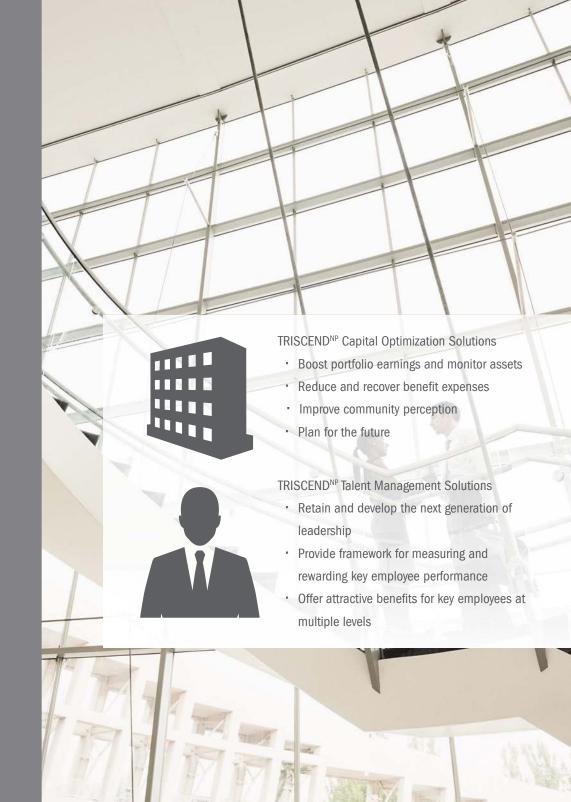
TRISCEND<sup>NP</sup> designs, implements and administers solutions for highperforming organizations in the areas of talent management and capital optimization.

Not bound by traditional methods, TRISCEND<sup>NP</sup> brings unparalleled industry experience and program innovation to delivering competitive, measurable and sustainable results to nonprofit organizations, key employees and communities.



## ADDRESSING THE STRATEGIC NEEDS OF THE NONPROFIT COMMUNITY

OUR NONPROFIT EXPERTISE AND INNOVATIVE SOLUTIONS GIVE ORGANIZATIONS A COMPETITIVE EDGE



OUR SOLUTIONS ARE SAVING NONPROFITS BILLIONS IN LOST CAPITAL AND PRODUCTIVITY

# • **GROW** CAPITAL

- Transform expenses into assets
- Improve stewardship of financial resources
- Reduce benefit costs

# RETAIN TALENT

- Develop future leadership
- Align capital and talent incentives with your long-term
   mission
- Deliver attractive and flexible key employee benefits

# SERVE COMMUNITY

- Plan to serve the next generation community by improving long-term financial health
- Benefit the community through leadership continuity
- Compensation and benefits strategy more congruent with community mission

### IT ALL STARTS WITH A CONVERSATION

Nonprofits spend billions on talent management every year, yet turnover rates remain near all-time highs. With proper guidance from industry-leading experts in succession planning, executive benefits and capital optimization, nonprofits can avoid traditional capital depleting methods and build a plan for strong leadership continuity for years to come.

TRISCEND<sup>NP</sup> works diligently to understand the true objectives of both the organization and its key employees. This includes guiding the organization through the decision-making process and an in-depth objectives analysis.
Only then is a solution designed and proposed for consideration.

OBJECTIVES		TRISCEND <sup>NP</sup> APPROACH
Retention	•	Provide attractive benefits protected by vesting schedules
Cost Reduction	•	Reduce plan costs to both organization and participant by using funds efficiently and reducing tax rate risk
Capital Growth		Mitigate market volatility and rate of return risk with downside protection
Stability	•	Plan for increased life expectancy of an aging population

Once implemented, plans require regular monitoring and maintenance to be successful. TRISCEND<sup>NP</sup> establishes extraordinarily high client services standards, and as a result, develops deep, lifelong relationships with our clients.

#### SERVING NONPROFITS NATIONWIDE



#### HEALTHCARE

Attract and retain talent and align organization's long-term financial goals for greater stewardship

#### **CREDIT UNIONS**

Maintain a stronger balance sheet by reducing expenses or transforming expenses into assets

#### **HIGHER EDUCATION**

Retain key leadership in a way that enhances the University's legacy

**NONPROFITS** Balance talent retention with a strong bottom line



### USE OUR EXPERTISE FOR YOUR BENEFIT

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